

2019 Board of Directors
Email: yourboard@fawnlakecc.com

Deborah McManus - Chair Bob Stumpf - Vice Chair Michael Woodcock - Treasurer Ron Ball - Secretary John Statler | Brett DeGallery Fred Jenne | Steve Gress

Board O' Gram 2019 - 23: Fall Membership Promotion

Our Club is growing. Over the past year, we have seen an increased interest within the community to become a part of the Fawn Lake Country Club. As you know, an increasing membership helps our bottom line and allows the Club to invest more into making our Club the best it can be.

We have an extraordinary opportunity this year to achieve a historical level in the acquisition of new members. With your help in spreading the word about the positive aspects of the Club, we have already welcomed 82 new members through mid-October, and the number of Social memberships hit an all-time high of 291 members.

Golf, Sports, and Tennis memberships continue to grow with Golf up 6, Sports up 1, and Tennis up 6. Total membership is at 544, a net increase of 44 this year.

While 82 members is a laudable accomplishment, we are not done yet! Our new goal is "100" by year end.

We know that this may be a stretch; but, with your help, we believe that it is achievable. You are the centerpiece of our sales force. We have learned that most of the prospects already live in your neighborhood. We just need you to reach out to them, and mention the Fall Frenzy promotion that is now underway, Click Here. It offers free dues for November, December and January, an excellent reason for someone to join now. Please remember to have your name entered on the application as the sponsor when you bring in a new member as you will be eligible for a referral credit under our referral program.

You will receive periodic updates on our progress towards the goal of "100" new members. Thanks for all you do to make Fawn Lake Country Club the number one destination in Fawn Lake.

Your Board yourboard@fawnlakecc.com

FAWN LAKE COUNTRY CLUB

11305 Longstreet Drive | Spotsylvania, VA 22551 | Phone: (540) 972-6200 | www.fawnlakecc.com